

*Some Prominent Users  
of Signagraph, Jr.*

American Gas & Electric Co.  
Calumet & Arizona Mining Co.  
Detroit Edison Co.  
Electric Bond & Share Co.  
Federal Reserve Bank  
General Electric Co.  
Hartford Fire Insurance Co.  
Illinois Central R. R. Co.  
John Hancock Mut. Life Ins. Co.  
Kidder, Peabody & Co.  
Level Club  
Manhattan State Hospital  
New Orleans Public Service Inc.  
Otis Elevator Company  
Pennsylvania R. R. Co.  
Real Silk Hosiery Mills  
Standard Oil of California  
Title-Guarantee-Trust Co.  
Governmental Departments  
at Washington, D. C.

Sold and Guaranteed by

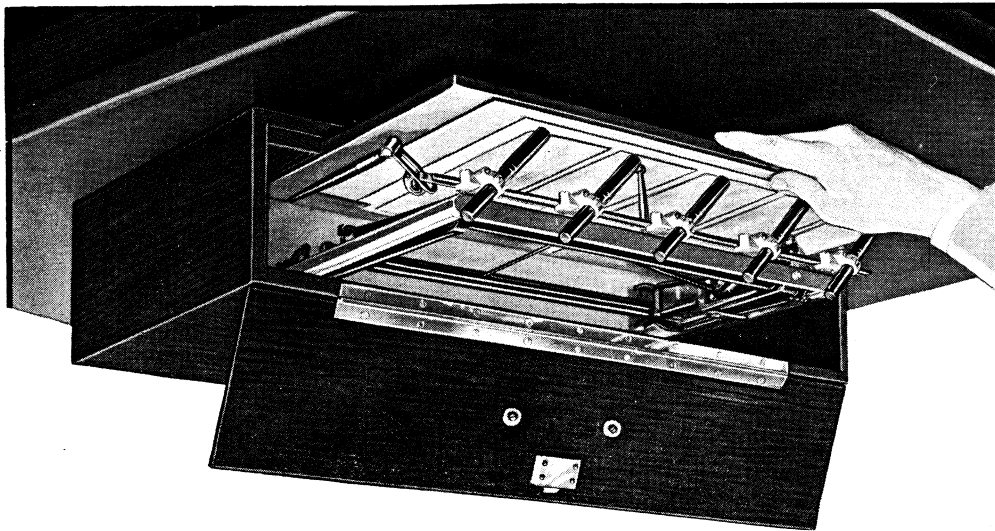
*Waterman Company*  
Manufacturers of  
**Waterman's (Red) Fountain Pen**  
609 Market St., San Francisco, Cal.

*Signagraph  
Junior*

*Waterman Company*  
Manufacturers of  
**Waterman's (Red) Fountain Pen**  
191 Broadway, New York, N.Y.

**S**IGNAGRAPH, Jr., has been devised to save the valuable time of the busy executive whose legal, written signature must appear on a great number of checks. It is a thoroughly practical, non-complicated instrument, equipped with five (5) Waterman's Fountain Pens, that simultaneously and perfectly signs five checks in the time it takes to sign just one check in the usual way. It compactly folds and fits into a handsome wooden case with lock and nickel plated hand hold. Can be moved about or shipped without the slightest damage to the instrument.

## *Signagraph, Jr., saves the Time of Busy Executives*



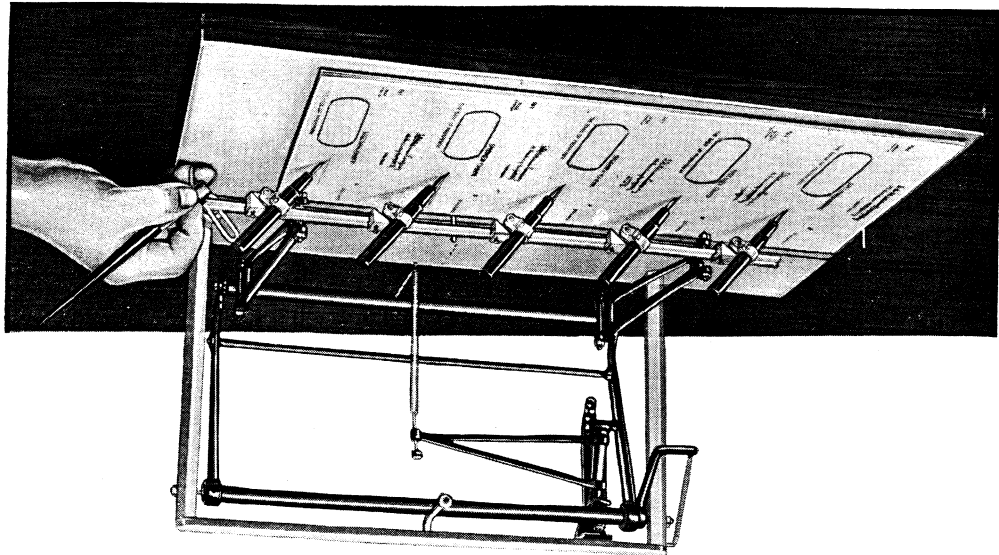
## SIGNAGRAPH, Jr.

**T**HE AVERAGE MAN can sign his name about eight times a minute, as 480 signatures per hour is the usual limit of signatures by a single pen. With Signagraph, Jr., you can sign five times eight—or forty signatures a minute and 2,400 signatures each hour—assuming that you can sign 480 signatures an hour singly. And these 2,400 signatures will be perfectly written and properly placed on your checks in identically the same time, and with no greater effort than is required in signing 480 checks singly.

Your time is worth money! Can you or your firm afford to waste it by sticking to the old-fashioned, laborious, time-taking method of single check signing? Aside from the saving in time effected through the use of Signagraph, Jr., large employers of labor are recognizing the wisdom of paying employees by checks rather than by cash. They find that paying by check is not only more convenient and economical (when Signagraph, Jr. is used), but in these days of payroll banditry it is an infinitely safer method.

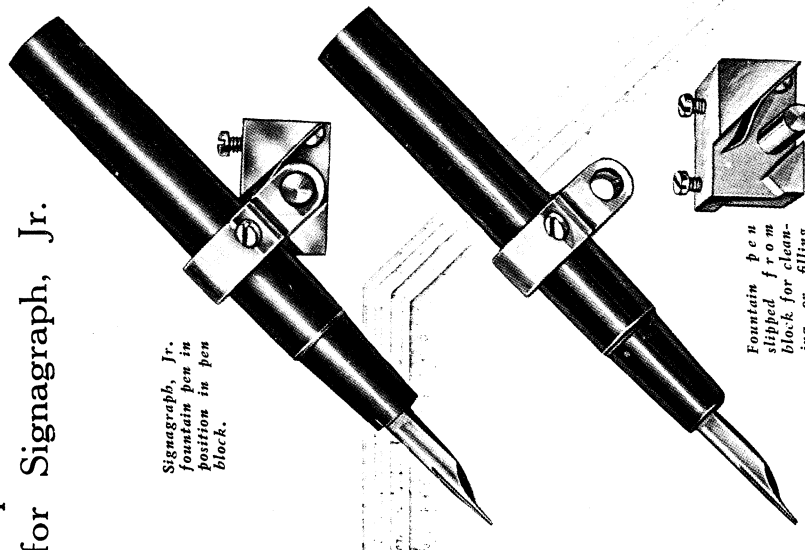
Signagraph, Jr., is constructed of aluminum and is finished in nickel and black enamel. It is very easily operated. All one needs to do—after placing checks on the smooth aluminum writing base—is to hold the pilot pen holder in a natural way, put the first fountain pen nib on the signature line as is ordinarily done, and write. Signagraph, Jr., repeats—faithfully, simultaneously—each and every stroke and curve of your signature on each one of the five checks at one time.

When you are through using Signagraph, Jr., it folds compactly and fits into a handsome wooden case, 24 inches wide, 5 inches deep and 12 inches high, that can be easily moved about as it is needed; or it can be shipped without the slightest damage. Signagraph, Jr., is always ready for instant use, the only requirement being that the Waterman's Fountain Pens be filled every now and then, which is easily accomplished.



*Signagraph, Jr., with checks in position, ready to be signed*

## Improved Pen Block for Signagraph, Jr.



Signagraph, Jr.  
fountain pen in  
position in pen  
block.

Fountain pen  
slipped from  
block for clean-  
ing or filling.  
Alignment of  
pen block is  
not disturbed.

The metal block which holds the fountain pen in position on the pen bar is made in two parts—as is illustrated to the left. This block allows the pen to be slipped from its position on the pen bar when you want to clean or refill the pen. The pen, with its collar, is then replaced in its exact original alignment, ready for instant use.

Every industrial concern making out dividend or other checks, every large employer of labor, urgently needs Signagraph, Jr. It will quickly pay for itself in the time and money saved by multiple check signing.

Signagraph, Jr., is made, distributed and guaranteed against all defects by the L. E. Waterman Company—makers of the world's finest fountain pens, automatic pencils, desk sets and writing inks.

The convenience and the money and time saving qualities of Signagraph, Jr., can best be judged by a demonstration, which we will gladly arrange in your own office.

We strongly recommend Waterman's Blue Black or Jet Black Ink for use with Signagraph, Jr. Both of these inks are permanent, non-fading record inks, and have no equal for use on bank checks, office records or legal or other documents, where it is essential that the writing be preserved in a permanently legible state.

Waterman's Inks are made in six popular colors and are sold in containers ranging from the individual two-ounce desk size to the one-gallon and larger containers. You will find them free from sediment—non-corrosive—uniform in color and flow.

We especially recommend for use with Signagraph, Jr., the four-ounce, No. 105 container, illustrated herewith, as it is equipped with a convenient dropper protected by a nickel-plated dome.

